



## **Summerfield Fencing Limited**

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# **Fencing Price Comparison**

## COMPARING PRICES RECEIVED FOR FENCING.

There is no way to do a job cheaper unless corners are cut, and the cheapest time to do the fence is the first time. It is not possible to do a good cheap job. It is not possible to do a good job cheap. The most economical way is to do the job properly the first time.

Some of the way other contractors cut corners are:-

- if they can 't get posts into the ground to the full depth, they cut the tops off with a chain saw, this makes a lot of waste which you have paid for and it also alters the strength of the fence. A post is a certain depth for a reason and to cut it off, for speed, because they can 't get it in, weakens the fence. A cut at the top also lets in the weather to the wood and thereby reduces the effectiveness of the



analyzing.

- The result of a weakened fence is a corner post that has popped out of the ground and taken the wires with it, thereby making it look ugly but also perhaps leaving a gap underneath the wires where they have lifted up and therefore loosening the wires right along the fence so generally weakening the fence.

“Popped ” Strainer Post

Correct Strainer Posts

- Some contractors use shorter posts to begin with, knowing that they cannot get the correct ones in the correct depth with the post drivers they have got. These shorter posts are usually not adequate for the job and therefore



weaken the fence, and eventually pop out of the ground as above.

- The same applies for smaller posts. Smaller posts won't stand up to the pushing and reaching of animals and therefore break off.



- Some contractors put a larger distance between the posts so as to make the cost cheaper, but once again, it weakens the fence in the long run.
- Some contractors use small, short, stay bars. This definitely weakens a

fence. It looks alright when it is new but after one or two seasons, i.e. a winter, then the posts start to pull over and leave the fence weakened.

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- The height of the stay bars is very important because if too high or too low it can act like a lever and prise the strainer out.

Short stay bar—less strength

Note the small size stay bar and stay post

- Some contractors use softer, cheaper wire. This does not have the same pulling strength and therefore does not stand up to the wear and tear that animals give it with pushing against the wire and reaching through etc.
- Some contractors, for speed and a cheaper job, don't pull the wires or the netting uptight enough and therefore as the fence ages, the wire sags and not only looks awful but also allows animals to push through it, thereby not doing the job the fence was to do.
- Some contractors don't maintain and repair their machinery regularly, cutting down on costs, but that jeopardizes the safety of the operators and can be very costly in injuries, down time and repairs.
- Some contractors are not up to date with their IRD commitments and the Withholding Tax Law Applies, so if you engage a Contractor and don't take withholding tax off them if you don't sight an Exemption Certificate, then you can be liable for that tax.
- Under the Health and Safety Act you have obligations as a Landowner to see that any Contractors who go on your property have their Health & Safety Act in place, and their staff and themselves fully trained, if you don't ascertain this and there is an accident, you may be liable for prosecution under the H & S Act.
- Some Contractors do not identify hazards before going onto your property, therefore they could hit your water pipe, telecom cable or power supply.
- Some Contractors don't bother about Public Liability Insurance, and therefore if the Fencing Contractor started a fire on your property you are going to have to pay for the damage because he hasn't got insurance to cover it.
- Some contractors don't pay good working rates to their staff or themselves, or give them pay slips, or work out their holiday pay correctly, the results of this is





disgruntled staff, a great turn around of staff so therefore staff always needing training or still learning on the job, resulting in a slower output which you, the end user, are paying for.

- Some contractors have unregistered, unwarranted vehicles and tractors, this shows a lack of responsibility and a lack of money, which generally means that they are not going to stay in business very long so therefore they don't care what sort of job they do for you now because they won't be around in the future to see or fix the damage.



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the posts in a straight line. This adds value to your property by the overall aesthetics and it is also very necessary when timber needs to be nailed on one side of the post for the likes of post & rail fences, yards, sheds, walls etc. With each post varying in diameter, there is great skill and experience required for this exact straight line.

- Gates, of course, are a very essential part of a fence line. They need to be swung in a very precise way to ensure easy opening, closing and swinging. The size of the strainer that the gate is swung on is very important as it must not only carry the weight of the gate, but also the continual moving when opening and closing. It is important that the gate does not drag on the ground. Options include having the gate swing through or open against a fence line. To be stock-proof and secure, the width of the gateway after the posts have been driven must be exact, with allowance for the gudgeons. Summerfield Fencing use only thru-post gudgeons as the screw-in variety give trouble after some time even though they are cheaper to start with. The tops of double gates should always match in the centre when closed.



Well-sprung



Swung too high

Summerfield Fencing make wooden gates of any design and metal gates to fit any size.

Summerfield Fencing also build cattle yards from small to very large, square to round and sheds of all descriptions.



We at Summerfield Fencing have received our Tertiary level Certificate for ACC Workplace Management Practices. This is the highest level that can be achieved, and is given in recognition of the Health and Safety and training and procedure practices we have in our Company. A great achievement and one we are proud of. We also self assess and have annual audits from a professional source, for our Health and Safety Policy and our Quality Assurance Policy. This keeps us on our toes for ongoing quality and safety.



Every two years, we put our staff through a First Aid course, and this certificate is valid for 2 years.

Every 2<sup>nd</sup> month we have a training day, and a staff meeting and a Health and Safety meeting. This keeps our staff skills level up and also irons out any discrepancies in the Company.

We have a comprehensive Independent Employment Agreement which is fair and lays everything on the line for both parties. We provide our employees with safety protective clothing such as steel capped boots, sun glasses, ear muffs and safety goggles and chaps.

We have a very comprehensive Staff Manual which details how to build a fence the Summerfield way, all the Health & Safety notes for fencing, the appropriate forms to fill in for various activities, such as time off, annual leave, incident reporting etc Summerfield Fencing Ltd have a \$3 million Public Liability Insurance and all our vehicles and equipment are insured, warranted and registered and regularly maintained and are fully equipped with fire extinguishers, first aid kits and fencing tools.

The above gives lots of good reasons why Summerfield Fencing would be your most preferred fencing contractor.

